



Dealing with members of many different nationalities and with different languages/ **using national networks**

feiQue

Federación Empresarial de la Industria Química Española

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 cefic



Limitations

Starting a SIEF is easy

Only if...

minimal language/cultural barriers

(>50% NO ENGLISH SPEAKERS)

there is a lead company

(less than 100 'large companies' in Europe)

there is a Sector Group or trade association

(around 100 in Europe)

there is consensus about the substance identity

(% SIP* template completed and agreed?)

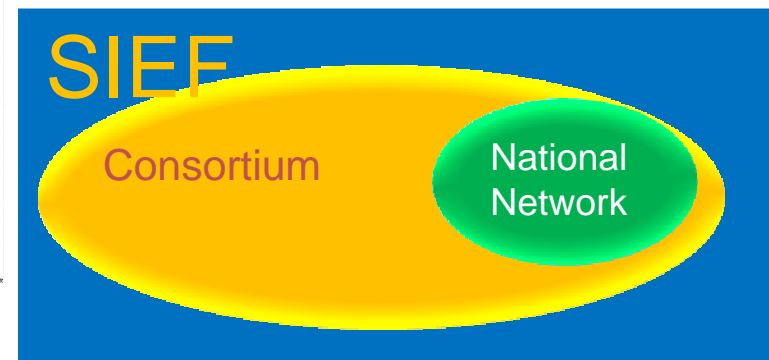
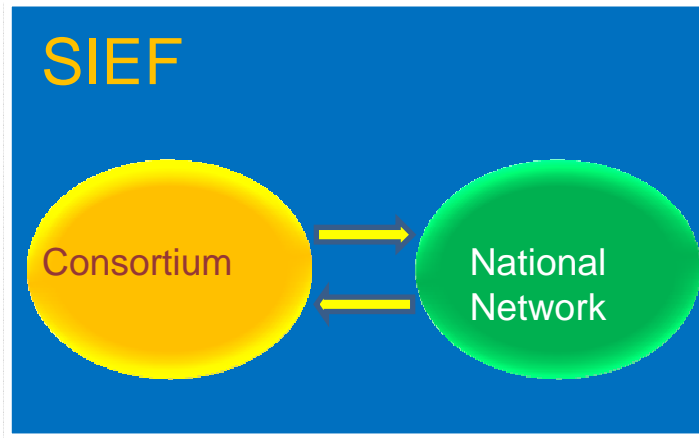
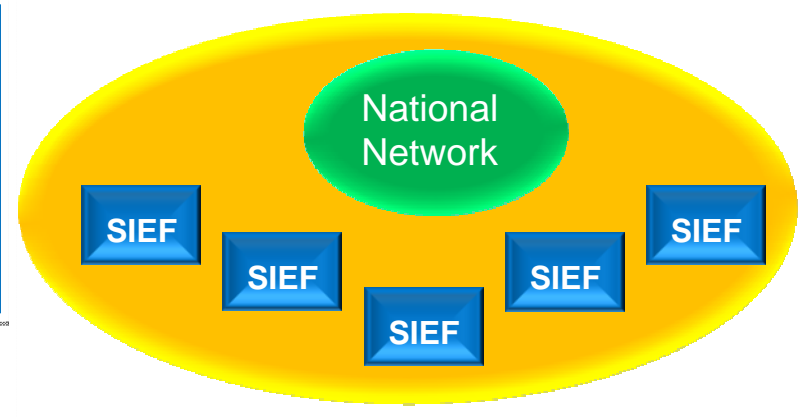
Obstacle
Solution
Benefits
Experience
Promotion

The clock
is ticking

*SIP, Substance Identification Profile Template

A Flexible Solution: National Network

Obstacle
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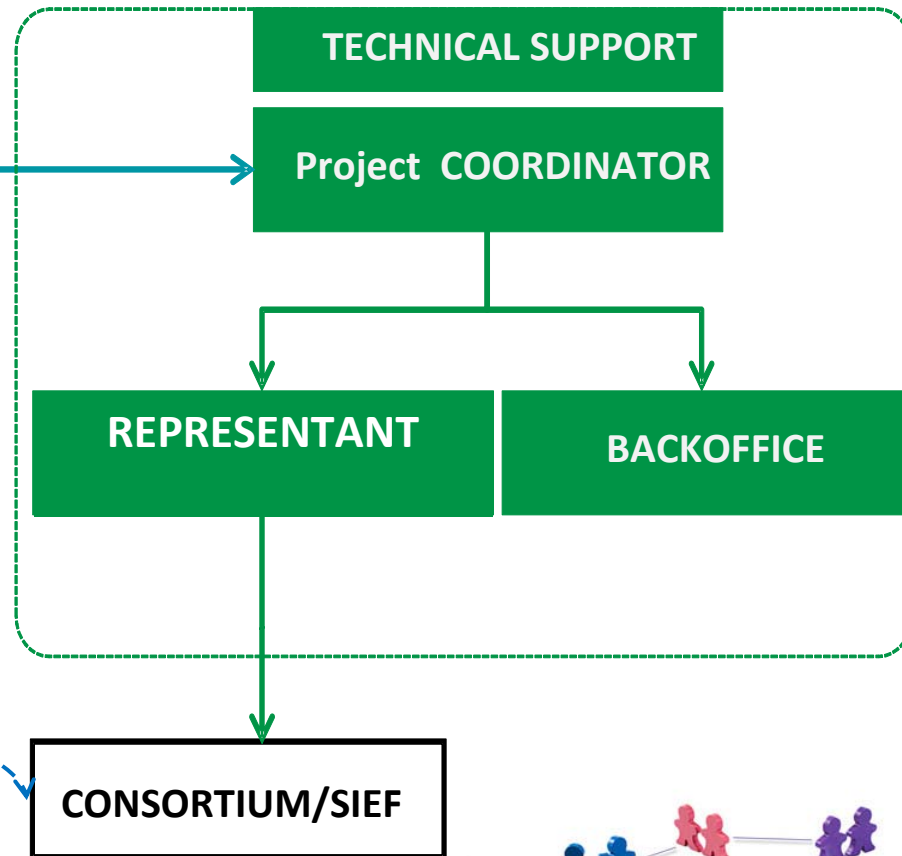


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REACH Project on a National Network

Obstacle
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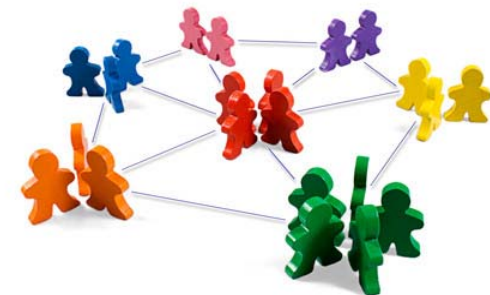
Companies with
same substance/s
interest choose
their coordinator



More information:

<http://cefic.be/en/REACH-for-industry.html>

<http://feique.decenturl.com/reach-for-industries-documents>



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National Networks

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- Minimal language/cultural barriers.
 - **Same language.**
- No lead company needed
 - **You need technical support, so it helps to use their technical backoffice. If there is not, you need a technical-legal consultant but you share costs.**
- No national sector group or industry association needed.
 - **If there is one, it helps a lot, they already know the companies and how to coordinate.**
- Substance Sameness Discussion
 - **You save MONEY and TIME with more understanding/consensus at SIEFs/Consortium.**

Don't forget... National Network lean on competition laws and support of a legal-technical team.

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Some Benefits:

Preparation of the working documents

Documents A, B, C coming from SIEF/Consortia

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Company 1

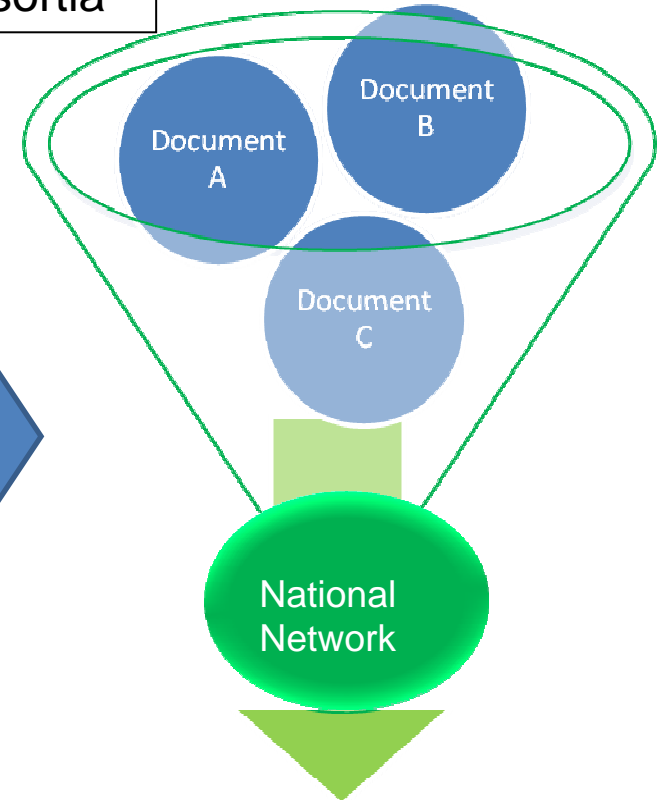
- Documents A, B, C

Company 2

- Documents A, B, C

Company 3

- Documents A, B, C



Consolidated position
back to SIEF/Consortia

**National Report/position
with the main issues**

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From REACH to REALity:

Where are the SIEF experts when you look for available data

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Different time zones, different languages

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Experience

Obstacle
Solution
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Promotion

- National networks have been used in:
 - HPV Programme
 - IPPC BREFs of Sevilla.
 - *Two people from each country.*
 - Industry Positions/Papers.
 - ...
- For REACH
 - Sectorial and National Associations use this scheme before.

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Promoting national networks

BECAUSE...

In Europe, coordination can be done:

Aprox 100 sector groups ----- 140.000-30.000 subst

Aprox 100 Big companies ---140.000-30.000 subst.

**200 potential Lead Registrants for unless 30.000 sustances,
this means at least 150 substances by LR (30.000/200)**

Some countries have around 100.000
pre-registrations of 20.000 subs and around 2.000
companies, this results :

**For each substance there are 3-20 legal entities at
national level - Discussions MORE WORKABLE.**

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**Thank you for your attention
...and Good Luck**

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Creatividad
e Innovación
Año Europeo 2009

**Division Principle in ASIT:
Solve a problem by dividing an object
and reorganizing it parts**

ASIT (Advanced Systematic Inventive Thinking)

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Supports:

